

Minh Pham

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EDUCATION

Vanderbilt University

Nashville, Tennessee

Candidate for Bachelor of Arts in Economics and Mathematics

May 2027

- **Minor:** Environmental and Sustainability Studies
- **GPA:** 3.72/4.0

Hanoi - Amsterdam High School for the Gifted

Hanoi, Viet Nam

- **GPA:** 9.5/10 | SAT: 1520 (M:790 | R&W: 730)
- **Honors/Awards:** First Prize in Vietnam Economic Olympiad, Gold Medal in International Youth Business Competition

May 2023

WORK EXPERIENCE

Energy Innovation Capital

Remote

Extern

Dec 2023 - Present

- Conducted market research on EV infrastructure and deal sourcing on 15 companies in the EV charging market
- Utilized SQL to analyze 3 noticeable emerging firms for valuation based on investment thesis alignment
- Presented a Powerpoint with market findings to help EIC make investing decision and manage deal pipeline

Bridgestone

Nashville, Tennessee

Project Intern (in class) - Supplier engagement

Jan 2024 - Present

- Researched on the tyre market; identified main 8 competitors of Bridgestone and used Excel for comparison through 5 different sustainable metrics and valuations
- Recommended supplier engagement strategies; synthesized findings and designed Powerpoint for presentation

Drinking Water Justice Lab

Nashville, Tennessee

Research Assistant

Jan 2024 - Present

- Utilized R and ArcGIS to conduct analysis and visualize federal drinking water data; uncovered disparities and supported the write-up of interventions for equitable water access
- Integrated climate equity into research; contributed to actionable recommendations at the DWJL

Bank for Investment and Development of Vietnam (BIDV)

Hanoi, Vietnam

Risk Intern

Dec 2021 - Mar 2022

- Shadowed data analysts in the Credit Risk Analyst Department and assisted in meeting minutes
- Analyzed loan data of 100,000 customers to construct a model that forecasted default rates using Python

LEADERSHIP AND EXTRACURRICULARS

Scholars of Finance

Nashville, Tennessee

Member

Feb 2024 - Present

- Facilitated the organization of monthly speakers' series with 50+ students attending with leaders at top firms
- Attended weekly meetings to learn about community values, leadership skills, interview prep and finance skills

Climate Innovation Accelerator

Nashville, Tennessee

Team Member

Jan 2024 - Present

- Identified Food For Life Meal Prepping sustainable challenges; proposed 3 solutions on rebranding, transition to sustainable packaging material and promoting locally sourced food; researched climate compliance policy
- Interviewed 10 packaging suppliers, local farmers, and customers to enhance the current supplying pipeline
- Met with Food For Life CEO and program advisors to receive counsels on strategic frameworks

Water for children

Hanoi, Vietnam

Project Leader

Mar 2022 - Sep 2022

- Coordinated with Me Linh Water supply Company to install new water purification systems in remote areas
- Supervised 15 members on tasks including preparing equipment, social media posting; raised \$1k in funds
- Led campaign with 100+ attendees on raising clean water's awareness with seminars, home-to-home visit

SKILLS AND INTEREST

Languages: Vietnamese (Native), English (Proficient)

Skills: Python, R, SQL Microsoft Office Suite, Financial Modelling, ArcGIS, Data Visualization, Pitchbook

Interests: Basketball, golf despite 50+ handicap, social enterprises, energy infrastructure, ESG investing, Asian food